

FOR REVENUE SERVICE PROVIDERS · PARTNER PROGRAM

Serve more clients with less manual work.

Full PMS data — not just online distribution. One standardized platform across every property. Built for revenue service providers who want their work to be visible to the hotels they serve.

The one-line pitch: **RMS sets the rate. Peaqlus shows why it works.**

Distribution-first · RMS-complement · referral /
reseller / white-label

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TWO KINDS OF PROVIDER

We work with both. **Differently.**

D-EDGE / DISTRIBUTION-BASED**Distribution-first providers**

"My data picture is half the picture."

You run revenue from D-EDGE or a similar distribution-analytics tool. You have great visibility into the OTAs and the channel mix. But the direct bookings, the corporate accounts, the MICE pipeline — most of that doesn't reach your dashboards. The hotel's full revenue picture sits in the PMS, and you don't. Peaqlus connects to the PMS. The full picture lands in the same screens.

IDEAS / DUETTO / ATOMIZE**RMS-based providers**

"My RMS prices well. The reporting is the problem."

You run a sophisticated RMS for your client portfolio. The pricing engine works. The optimization works. But the analytical depth, the pickup tracking by channel and segment, the management-level reporting — those are weak. You spend hours per client per week assembling spreadsheets the RMS can't produce. Peaqlus doesn't compete with the RMS. It's the dashboard the RMS is missing.

RMS is the steering wheel. [Peaqlus is the dashboard.](#)

THREE ADVANTAGES FOR PROVIDERS

One platform, every client. **Your work, visible.**

01 One platform, every client — same screens

Today, every client has a different reporting structure. Some send Excel. Some send PDF. Some send nothing on time. You build the same analysis a different way for every client. With Peaqplus, every property runs on the same data structure, the same Insight dashboards, the same report definitions. Your weekly review for Hotel A and Hotel D look the same. Your monthly summary template works across all of them. The 2-hour-per-client weekly setup becomes 5 minutes.

02 The full revenue picture — online + direct + corporate + MICE

D-EDGE sees online. Most rate-shopping tools see online. The RMS often only optimizes what it can price (typically transient retail). The other 30-60% of revenue — direct, corporate accounts, group business, banquets, ancillary — lives in the PMS and is invisible to tools that don't connect to the PMS. Peaqplus connects to the PMS. We pull the full reservation feed, normalize it, and surface the complete revenue picture. You stop optimizing fragments.

03 Visible work — the hotel finally sees what you do

You do good work. The hotel often doesn't see it. The quarterly summary deck arrives, the GM nods, but the daily evidence — the decisions you logged, the rate moves you executed, the forecast accuracy of your projections — stays inside your tools. Peaqplus is shared. The hotel logs in alongside you. They see the decisions you logged with their reason and date. Your work moves from invisible-and-trusted to visible-and-verified — which is, in our experience, a stronger client retention story.

04 RMS coexistence — we don't compete, we complement

IDeaS, Duetto, Atomize — all steering wheels. They optimize the rate, push the rate, handle the demand sensing. **Peaqplus is the dashboard.** Your clients don't switch from the RMS to Peaqplus — they run both. The RMS optimizes the price; Peaqplus shows whether the optimization worked, what the channel mix did, where the corporate segment is drifting, and how the forecast accuracy compared month over month.

PARTNER PROGRAM

Three ways. Pick what fits.

01 – REFERRAL

Refer clients

You refer clients to Peaqplus. We pay a referral commission per onboarded client. Light-touch — you don't manage the platform.

Best for: Providers who want a partner payout without ongoing platform-side responsibility.

02 – RESELLER

Resell to your portfolio

You resell Peaqplus to your client portfolio. Wholesale pricing, you set the retail. You manage the client relationship.

Best for: Established providers with 10+ clients and ongoing service contracts.

03 – WHITE-LABEL

Under your brand

Peaqplus deployed under your brand. Your logo, your colors, your domain. Full multi-property dashboard for your own internal use.

Best for: Providers building a productized service or operating at portfolio scale.

04 – PARTNER SUCCESS

With every option

All three options come with a dedicated partner success contact and quarterly review. Specific commercial terms are discussed in a 30-minute partner demo.

PULSE AI FOR SERVICE PROVIDERS

Cross-portfolio answers. **Without opening four dashboards.**

When you run revenue for a portfolio of clients, the questions you ask span multiple properties at once. Pulse AI handles the cross-property roll-up natively:

Q · Compare all 5 client hotels' pickup performance this month.

A Cross-portfolio: Property A +12 vs LY, Property B +4, Property C -8 (weak corporate), Property D +18 (strong direct), Property E flat. Property C needs the conversation first — driver looks like two lost LY accounts. Multi-property dashboard has the per-property timeline.

Q · Which client decisions worked best last quarter?

A Top 3 by measurable RevPAR impact: Property D's June BAR adjustment (+€12 RevPAR), Property A's MICE pricing tier (+€8), Property B's Wednesday discount (+€5 occupancy lift). The Decision audit links to the data context for each — useful for the next client review.

Q · Generate the monthly client report for Hotel Atlantis.

A Two-page report ready in seconds: header KPIs, pickup vs LY, pace trajectory, AI-narrative summary, action items pulled from the decision log. Editable before sending — no re-keying from spreadsheets.

Let's talk partner economics.

A 30-minute partner demo. We walk through the platform on a sample multi-property setup, talk through the partnership options, and answer your specific questions on commercial terms. Bring your context: portfolio size, client tools, current data sources.

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